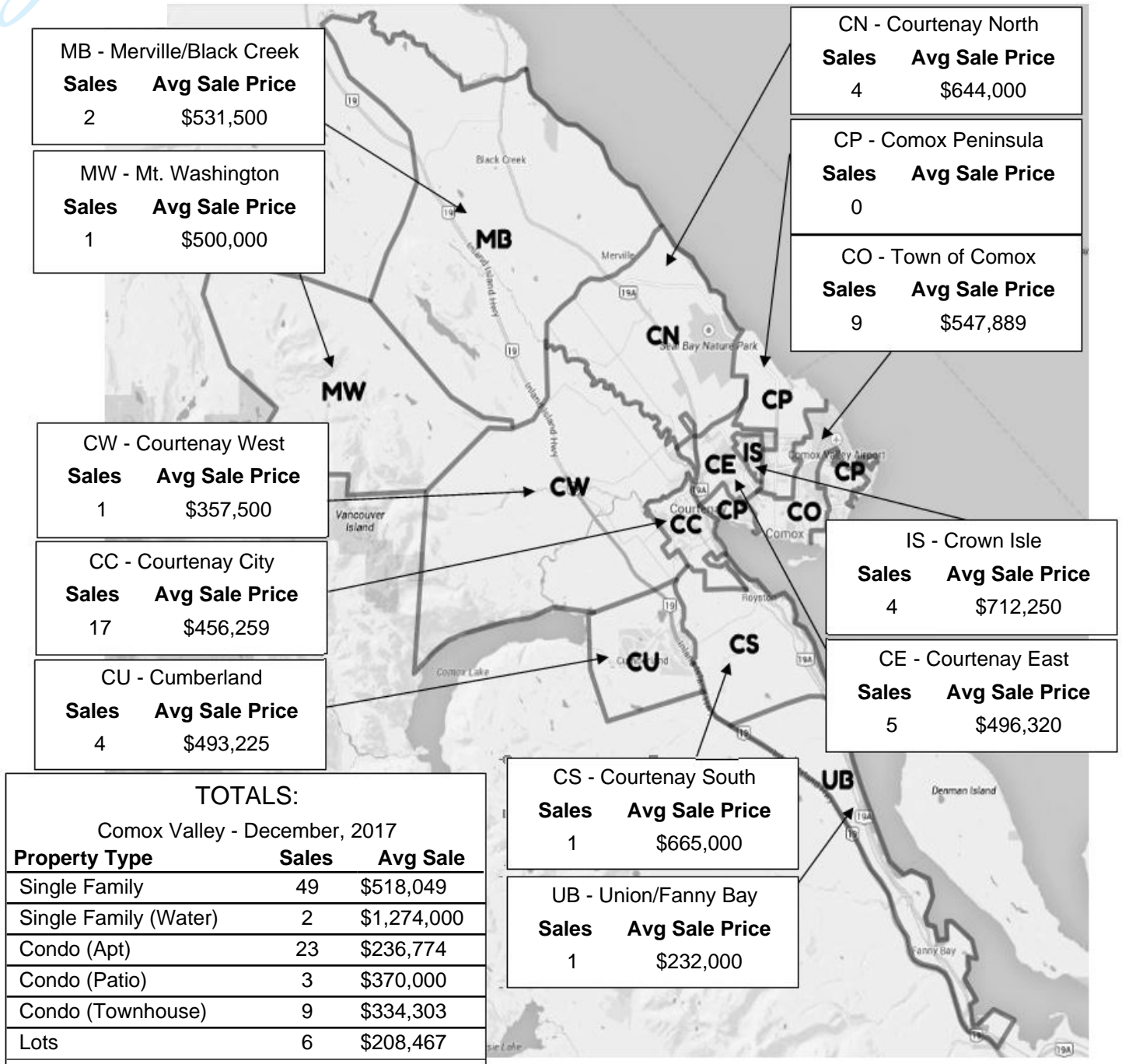


Comox Valley

Home Sales for the month of December, 2017 (Single Family)

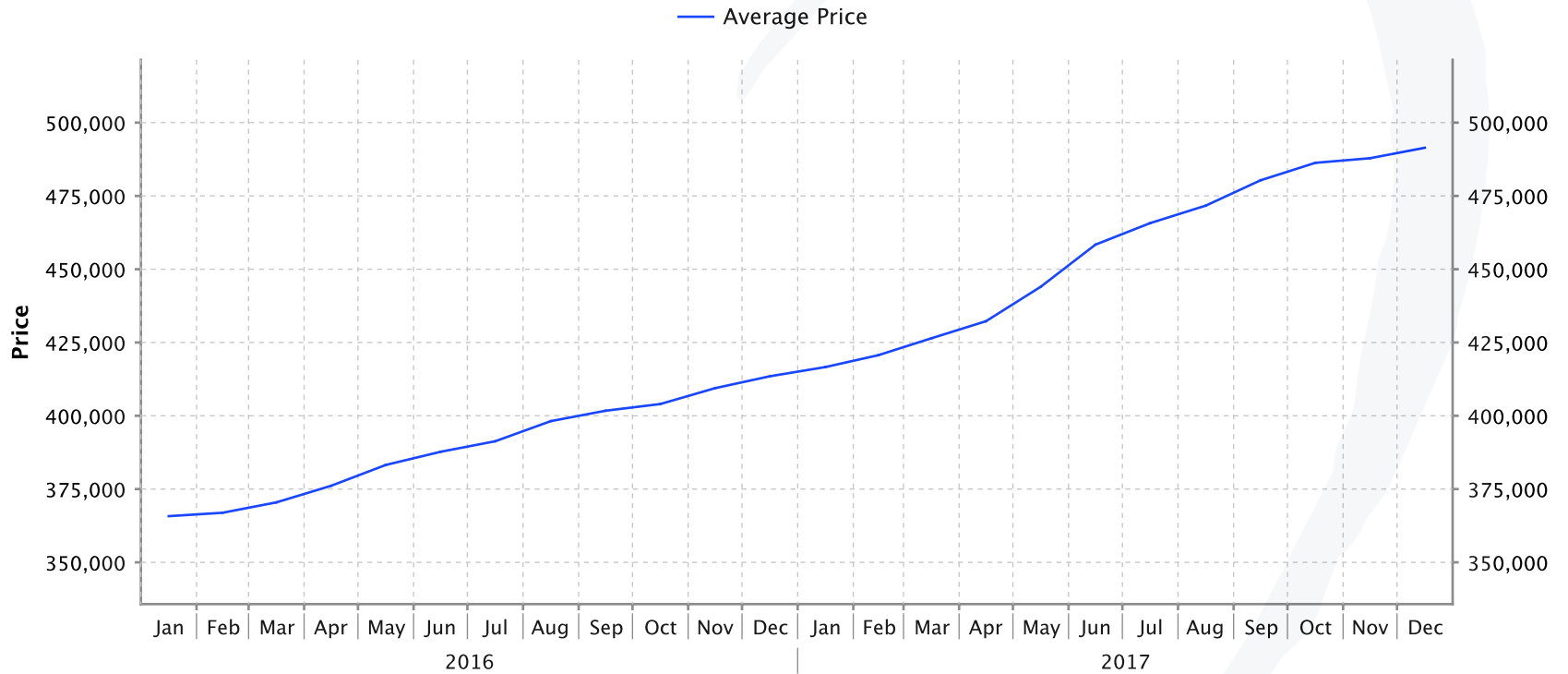


Average sale price does not include Waterfront.

Comox Valley

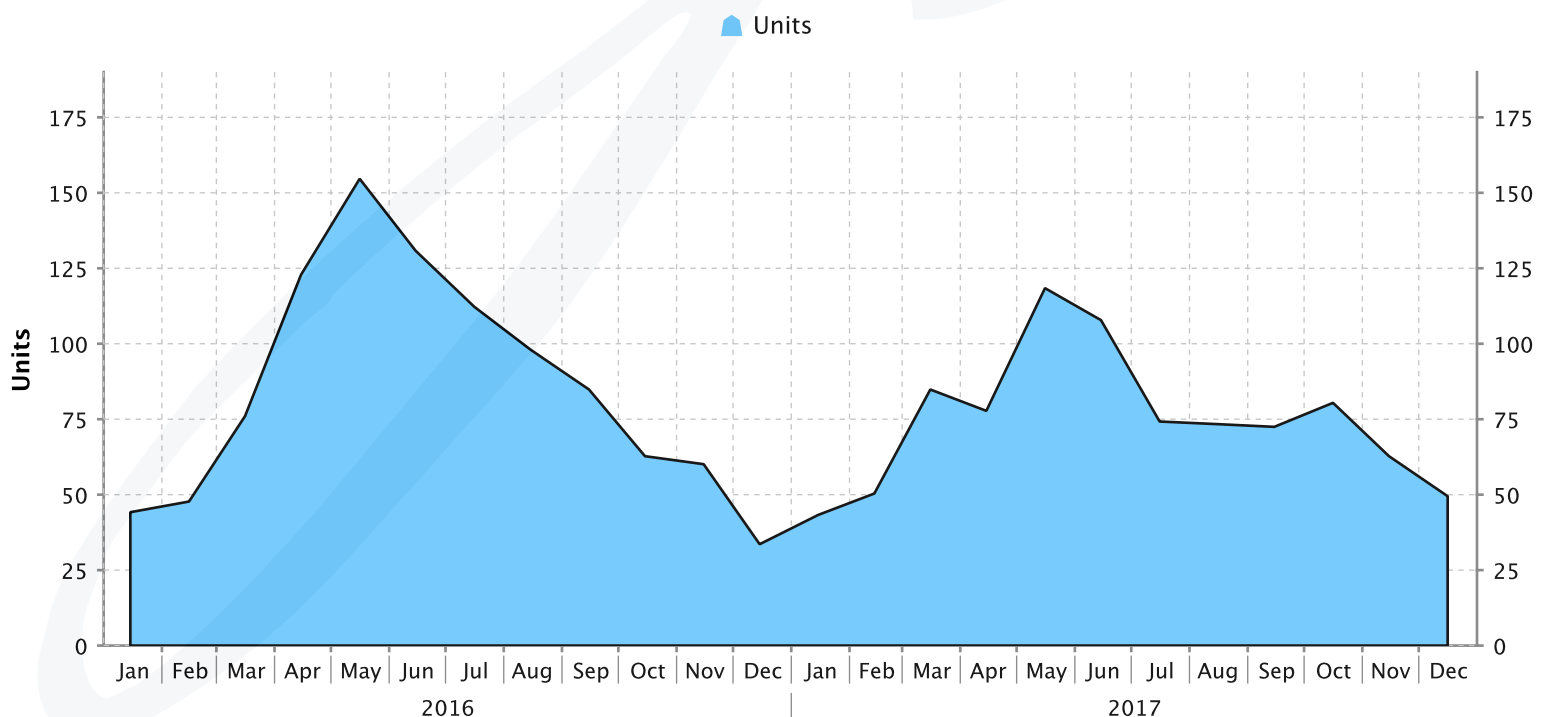
as at December 31, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	7	2	250%	70	105	-33%
Units Reported Sold	6	1	500%	57	71	-20%
Sell/List Ratio	86%	50%		81%	68%	
Reported Sales Dollars	\$1,250,800	\$150,000	734%	\$13,779,335	\$12,751,762	8%
Average Sell Price / Unit	\$208,467	\$150,000	39%	\$241,743	\$179,602	35%
Median Sell Price	\$202,000			\$209,000		
Sell Price / List Price	91%	98%		94%	94%	
Days to Sell	358	315	14%	200	219	-8%
Active Listings	25	45				
Single Family						
Units Listed	42	28	50%	1,139	1,200	-5%
Units Reported Sold	49	33	48%	889	1,022	-13%
Sell/List Ratio	117%	118%		78%	85%	
Reported Sales Dollars	\$25,384,400	\$14,408,250	76%	\$436,879,190	\$422,574,473	3%
Average Sell Price / Unit	\$518,049	\$436,614	19%	\$491,428	\$413,478	19%
Median Sell Price	\$475,000			\$470,000		
Sell Price / List Price	96%	97%		98%	97%	
Days to Sell	55	44	25%	36	50	-27%
Active Listings	142	124				
Condos (Apt)						
Units Listed	4	11	-64%	382	259	47%
Units Reported Sold	23	17	35%	340	205	66%
Sell/List Ratio	575%	155%		89%	79%	
Reported Sales Dollars	\$5,445,800	\$2,825,450	93%	\$81,132,264	\$43,637,100	86%
Average Sell Price / Unit	\$236,774	\$166,203	42%	\$238,624	\$212,864	12%
Median Sell Price	\$207,000			\$207,000		
Sell Price / List Price	96%	94%		97%	96%	
Days to Sell	66	179	-63%	54	156	-65%
Active Listings	56	89				
Condos (Patio)						
Units Listed	3	4	-25%	91	95	-4%
Units Reported Sold	3	7	-57%	78	99	-21%
Sell/List Ratio	100%	175%		86%	104%	
Reported Sales Dollars	\$1,110,000	\$2,296,125	-52%	\$28,780,600	\$30,766,450	-6%
Average Sell Price / Unit	\$370,000	\$328,018	13%	\$368,982	\$310,772	19%
Median Sell Price	\$360,000			\$335,000		
Sell Price / List Price	98%	99%		98%	98%	
Days to Sell	43	12	253%	26	50	-49%
Active Listings	8	5				
Condos (Twnhse)						
Units Listed	3	0		171	137	25%
Units Reported Sold	9	2	350%	156	154	1%
Sell/List Ratio	300%			91%	112%	
Reported Sales Dollars	\$3,008,726	\$525,000	473%	\$46,802,102	\$39,841,590	17%
Average Sell Price / Unit	\$334,303	\$262,500	27%	\$300,013	\$258,712	16%
Median Sell Price	\$342,134			\$301,500		
Sell Price / List Price	104%	94%		100%	99%	
Days to Sell	73	68	6%	53	83	-36%
Active Listings	17	15				

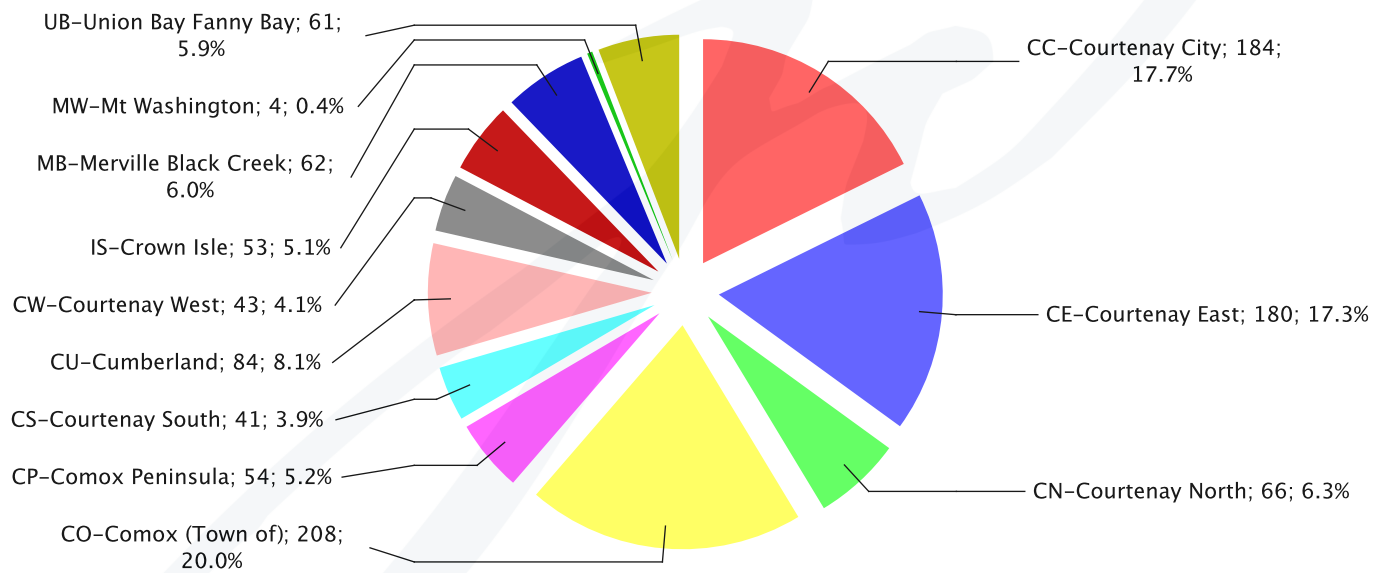
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Dec 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	1	9	14	29	30	43	38	12	5	1	1	0	1	184
CE-Courtenay East	0	4	5	2	14	20	27	44	40	12	9	1	1	1	180
CN-Courtenay North	0	0	0	1	4	4	8	5	10	13	11	2	4	4	66
CO-Comox (Town of)	0	1	1	2	5	25	35	50	42	29	9	3	2	4	208
CP-Comox Peninsula	0	2	0	1	1	6	0	5	8	7	6	4	6	8	54
CS-Courtenay South	0	0	0	2	0	3	7	7	6	5	3	1	3	4	41
CU-Cumberland	1	1	1	0	7	6	22	19	21	5	1	0	0	0	84
CW-Courtenay West	1	0	0	2	3	6	6	4	8	7	1	2	0	3	43
IS-Crown Isle	0	0	0	0	0	0	0	1	15	24	5	5	3	0	53
MB-Merville Black Creek	0	0	1	3	2	5	9	7	12	6	8	0	6	3	62
MW-Mt Washington	0	0	0	0	0	1	0	3	0	0	0	0	0	0	4
UB-Union Bay Fanny Bay	0	4	3	4	8	5	7	8	10	5	1	3	2	1	61
Zone 2 TOTALS	2	13	20	31	73	111	164	191	184	118	55	22	27	29	1,040

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to December 31, 2017 = 1,040

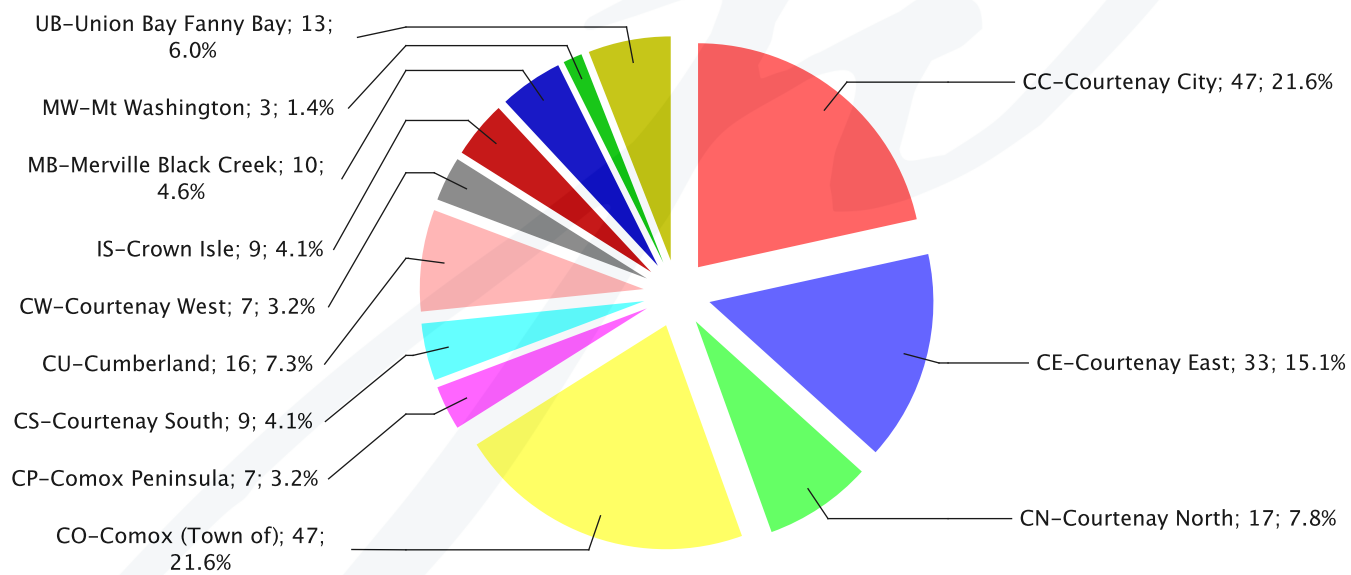
4th Quarter 2017

MLS® Single Family Sales Analysis

Unconditional Sales from October 1 to Dec 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	0	2	3	7	7	14	8	4	1	0	1	0	0	47
CE-Courtenay East	0	0	1	0	2	4	5	6	11	0	3	1	0	0	33
CN-Courtenay North	0	0	0	1	0	2	3	0	2	3	3	0	1	2	17
CO-Comox (Town of)	0	0	1	1	0	2	9	9	9	7	6	0	1	2	47
CP-Comox Peninsula	0	0	0	0	0	1	0	2	0	0	2	0	0	2	7
CS-Courtenay South	0	0	0	1	0	0	2	2	0	3	0	0	1	0	9
CU-Cumberland	0	0	0	0	1	1	4	6	4	0	0	0	0	0	16
CW-Courtenay West	0	0	0	0	0	1	1	1	1	2	0	0	0	1	7
IS-Crown Isle	0	0	0	0	0	0	0	0	4	2	1	1	1	0	9
MB-Merville Black Creek	0	0	0	0	0	1	1	5	2	0	0	0	1	0	10
MW-Mt Washington	0	0	0	0	0	0	0	3	0	0	0	0	0	0	3
UB-Union Bay Fanny Bay	0	0	2	0	2	2	1	1	2	1	0	1	0	1	13
Zone 2 TOTALS	0	0	6	6	12	21	40	43	39	19	15	4	5	8	218

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales October 1 to December 31, 2017 = 218